

JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT

Agency: Trident Technical College

Sole Source Vendor: Palmetto Controls
3101 Carlisle Street
Columbia, SC 29205

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. 11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

Description of the Agency need that this procurement meets: One year service contract to maintain and service the computerized environmental energy management control systems for all four (4) Trident Technical College (TTC) campuses and site.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs: Attached is a letter from the manufacturer of TTC's energy management system stating that Palmetto Controls is the only vendor that can service their system components in our area.

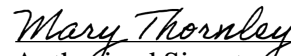
Description of supplies, construction, information technology, and/or services Vendor will provide under the contract: Service contract to maintain and service TTC's computerized environmental energy management control system comprised of Novar/Trend, Desigo and Talon components.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency. Manufacturers of the components that make up TTC's computerized energy management system only authorize Palmetto Controls to service their equipment in our area.

Contract Period: 07/01/23 – 06/30/24

Contract Amount: \$108,414.00

Com Code: 910


Authorized Signature
Printed Name: Mary Thornley, Ed.D
Title: President

Date: 06/05/2023

Blanket sole source: ___ Yes x No

Contract \$50,000 or greater. Drug Free Workplace Act (Section 44-107-30 Code of Laws of SC) applies:
 Yes No CB Buyers Initials

Signed Drug Free Workplace Certification form attached:

Yes No CB Buyers Initials

Open Trade Certification on file or attached Yes No CB Buyers Initials



April 17, 2023

Re: Novar / Trend Technology Center – South Carolina Authorized Novar / Trend Dealer

Attn: Mr. Stanley Johnson Jr. – Director of Facilities, Trident Technical College

Dear Mr. Johnson,

Beginning January 1, 2004 the Novar / Trend Technology Center business model was changed to enhance quality assurance to customers for Novar / Trend Controls equipment installations.

All Novar / Trend Technology Centers have signed agreements which include their dedicated territory by counties for which they are responsible. They are responsible for all equipment sales, installation, service, and quality assurance for that territory. This insures that a Tier 1 direct authorized and properly trained dealer will provide quality implementations and support for the customers within their territory.

Palmetto Controls, Inc. is the only authorized Novar / Trend Technology Center for all the counties of South Carolina. Novar / Trend products must be provided by them for any work proposed or implemented within their territory.

Please let me know if you have any additional questions. I can be reached at (615) 495-1048 or denis.riordan@alerton.com.

Sincerely,

A handwritten signature in black ink, appearing to read "D. M. Riordan".

Denis M. Riordan
Regional Manager